POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS
POTASH EXPORTS

JULY-SEPTEMBER 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	3,517	11,990	35,474	-	2,986	53,967
Bangladesh	20,099	-	-	-	-	20,099
Brazil	68,768	25,251	124,319	-	418	218,756
Chile	7,401	-	-	-	-	7,401
China	103,829	-	-	-	-	103,829
Colombia	8,944	-	-	-	2,450	11,394
Costa Rica	-	-	1,091	-	932	2,023
Denmark	4,684	-	-	-	-	4,684
Dominican Rep.	-	-	1,984	-	572	2,556
Ecuador	4,400	-	-	-	-	4,400
France	35,018	-	-	-	-	35,018
Guatemala	683	-	1,366	-	-	2,049
India	98,561	-	-	-	-	98,561
Ireland	-	-	8,588	-	-	8,588
Jamaica	-	3,557	-	-	-	3,557
Japan	63,895	17,876	14,243	20,581	7,159	123,754
Korea	43,625	-	-	-	-	43,625
Malaysia	58,386	-	-	-	-	58,386
Martinique	-	-	-	-	767	767
Mexico	-	-	-	-	262	262
New Zealand	56,783	3,066	-	-	199	60,048
Panama	-	-	-	-	2	2
Peru	2,153	-	-	-	-	2,153
Philippines	-	-	-	-	36	36
South Africa	3,350	-	9,336	-	-	12,686
Sri Lanka	8,509	-	-	-	-	8,509
Switzerland	35,146	-	-	-	-	35,146
Uruguay	-	-	1,323	-	-	1,323
TOTAL AGRIC.	627,751	61,740	197,724	20,581	15,783	923,579
			NON-AGRICULTURAL			
Japan	135	-	-	10,448	156	10,739
Mexico	2,049	-	-	-	-	2,049
Romania	35	-	-	-	-	35
Sweden	(14)	-	-	-	-	(14)
Un. Kingdom	50	-	-	-	-	50
TOT. NON-AG.	2,255	-	-	10,448	156	12,859
TOTAL EXPORTS	630,006	61,740	197,724	31,029	15,939	936,438

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JULY-SEPTEMBER 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	3,517	11,990	35,474	-	50,981
Bangladesh	20,099	-	-	-	20,099
Brazil	43,794	15,128	85,924	-	144,846
Chile	7,401	-	-	-	7,401
China	103,829	-	-	-	103,829
Denmark	4,684	-	-	-	4,684
France	35,018	-	-	-	35,018
India	98,561	-	-	-	98,561
Ireland	-	-	8,588	-	8,588
Jamaica	-	3,557	-	-	3,557
Japan	53,357	17,876	12,739	20,581	104,553
Korea	43,625	-	-	-	43,625
Malaysia	58,386	-	-	-	58,386
New Zealand	30,986	2,418	-	-	33,404
South Africa	3,350	-	9,336	-	12,686
Sri Lanka	8,509	-	-	-	8,509
Switzerland	35,146	-	-	-	35,146
TOTAL AGRIC.	550,262	50,969	152,061	20,581	773,873
		NON-AGRICULTURAL			
Japan	135	-	-	10,448	10,583
Romania	35	-	-	-	35
Un. Kingdom	50	-	-	-	50
TOT. NON-AG.	220	-	-	10,448	10,668
TOTAL EXPORTS	550,482	50,969	152,061	31,029	784,541

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

JULY-SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1984	1983	Change %	1984	1983	Change %	1984	1983	Change %
Beginning Inventory	1,825,491	1,646,812	+10.8%	305,561	461,906	-33.8%	2,131,052	2,108,718	+ 1.1%
(+) Production	1,711,039	1,266,492	+35.1%	422,257	268,289	+57.4%	2,133,296	1,534,781	+39.0%
(-) Ending Inventory	1,226,608	969,658	+26.5%	334,333	392,917	-14.9%	1,560,941	1,362,575	+14.6%
(=) Total Disappearance	2,309,922	1,943,646	+18.8%	393,485	337,278	+16.7%	2,703,407	2,280,924	+18.5%
(-) Exports	784,541	654,712	+19.8%	151,897	85,447	+77.8%	936,438	740,159	+26.5%
(=) Disappearance-Canada & United States	1,525,381	1,288,934	+18.3%	241,588	251,831	- 4.1%	1,766,969	1,540,765	+14.7%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
JULY-SEPTEMBER QUARTER 1984 AND 1983

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	55,955	63,411	32,144	26,420	58,874	44,217
Standard Muriate	624,846	389,945	347,974	372,024	651,839	417,639
Chemical Muriate	26,615	25,174	4,821	4,015	22,362	22,453
Coarse Muriate	606,260	512,741	537,147	521,993	990,553	950,979
Granular Muriate	564,707	323,624	432,489	213,022	744,353	558,834
Soluble Muriate	184,622	151,597	103,256	127,171	185,217	216,687
Sulphates	70,291	68,289	103,110	97,930	50,209	70,115
Total	2,133,296	1,534,781	1,560,941	1,362,575	2,703,407	2,280,924

	AGRICULTURAL SALES K_2O JUL-SEP				NON-AGRICULTURAL SALES K_2O JUL-SEP				TOTAL SALES K_2O AG & NON-AG JUL-SEP	
	U.S. & CANADA		* EXPORTS		U.S. & CANADA		* EXPORTS			
	1984	1983	1984	1983	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	1,198	566	73,647	56,710	-	-	-	-	74,845	57,276
Standard Muriate	100,198	83,937	554,104	377,830	40,939	23,602	2,070	1,953	697,311	487,322
Chemical Muriate	-	-	-	-	19,519	22,219	185	809	19,704	23,028
Coarse Muriate	946,904	883,727	61,740	74,869	-	-	-	-	1,008,644	958,596
Granular Muriate	458,428	400,886	197,724	154,917	-	-	-	-	656,152	555,803
Soluble Muriate	122,898	129,311	20,581	49,526	32,062	37,653	10,448	-	185,989	216,490
Sulphates	32,951	30,905	15,783	23,316	1,147	964	156	229	50,037	55,414
Total	1,662,577	1,529,332	923,579	737,168	93,667	84,438	12,859	2,991	2,692,682	2,353,929

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JULY-SEPTEMBER QUARTER 1984 AND 1983

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	55,955	63,411	32,144	26,420	58,874	44,217
Standard Muriate	478,473	317,121	247,746	214,359	519,133	324,780
Chemical Muriate	19,276	16,464	2,879	2,978	16,941	14,133
Coarse Muriate	532,037	468,291	495,030	440,384	910,059	903,308
Granular Muriate	449,373	267,574	349,084	158,522	625,639	460,498
Soluble Muriate	175,925	133,631	99,725	126,995	179,276	196,710
Total	1,711,039	1,266,492	1,226,608	969,658	2,309,922	1,943,646

	AGRICULTURAL SALES K_2O JUL-SEP				NON-AGRICULTURAL SALES K_2O JUL-SEP				TOTAL SALES K_2O AG & NON-AG JUL-SEP	
	U.S. & CANADA		* EXPORTS		U.S. & CANADA		* EXPORTS			
	1984	1983	1984	1983	1984	1983	1984	1983	1984	1983
Spec. Std. Muriate	1,198	566	73,647	56,710	-	-	-	-	74,845	57,276
Standard Muriate	70,252	52,424	476,615	346,466	9,708	9,559	35	-	556,610	408,449
Chemical Muriate	-	-	-	-	14,085	13,393	185	447	14,270	13,840
Coarse Muriate	883,088	840,585	50,969	70,368	-	-	-	-	934,057	910,953
Granular Muriate	382,369	326,667	152,061	135,342	-	-	-	-	534,430	462,009
Soluble Muriate	120,617	125,504	20,581	45,379	28,382	25,631	10,448	-	180,028	196,514
Total	1,457,524	1,345,746	773,873	654,265	52,175	48,583	10,668	447	2,294,240	2,049,041

*Exports listed on reverse side.

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POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JULY-SEPTEMBER 1984

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	-	-	-	2,986	2,986
Brazil	24,974	10,123	38,395	-	418	73,910
Colombia	8,944	-	-	-	2,450	11,394
Costa Rica	-	-	1,091	-	932	2,023
Dominican Rep.	-	-	1,984	-	572	2,556
Ecuador	4,400	-	-	-	-	4,400
Guatemala	683	-	1,366	-	-	2,049
Japan	10,538	-	1,504	-	7,159	19,201
Martinique	-	-	-	-	767	767
Mexico	-	-	-	-	262	262
New Zealand	25,797	648	-	-	199	26,644
Panama	-	-	-	-	2	2
Peru	2,153	-	-	-	-	2,153
Philippines	-	-	-	-	36	36
Uruguay	-	-	1,323	-	-	1,323
TOTAL AGRIC.	77,489	10,771	45,663	-	15,783	149,706
			NON-AGRICULTURAL			
Japan	-	-	-	-	156	156
Mexico	2,049	-	-	-	-	2,049
Sweden	(14)	-	-	-	-	(14)
TOT NON-AG.	2,035	-	-	-	156	2,191
TOTAL EXPORTS	79,524	10,771	45,663	-	15,939	151,897